

**MINUTES OF THE MEETING OF THE  
CORTLAND COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

**November 14, 2016**

Chairman Michael McMahon called the meeting of the Cortland County Industrial Development Agency to order at 12:05 p.m. on Monday, November 14, 2016, at 37 Church Street, Cortland, NY.

**I. ROLL CALL AND CALL TO ORDER**

**The following members were present:**

Stephen Compagni	Michael McMahon
Steve Servies	John Shirley
Bradley Totman	

**The following members was absent:**

Johanna Ames	John Reagan
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**The following staff was present:**

Garry VanGorder, Executive Director	Karen Niday, CFO
Sandy Griep, Office Manager	John Sidd, Esq.

**The following media was present:**

Peter Blanchard, The Cortland Voice	Brad Smith, WXHC
Tyrone Heppard, Cortland Standard	

**The following guests were present:**

James Gosier, Counsel, Byrne Dairy

- II. APPROVAL OF MINUTES:** September 2016 minutes were amended to under the New Business B: 3<sup>rd</sup> line should read – Summary – Refurbish. The minutes were approved as amended.

**III. NEW BUSINESS**

- A. **PILOT Affidavits**– Karen Niday reported to the board that all affidavits have been received and reviewed. Only one business is not in compliance and counsel will be contacting the proper taxing authorities.
- B. **Byrne Dairy** – Garry VanGorder introduced Jim Gosier, General Counsel for Byrne Dairy to the board. Mr. Gosier reported that the company has successfully completed the vast majority of the operations considered in the PILOT agreement. The plant has been producing yoghurt, sour cream and other cultured products for almost 18 months. The cheese portion of the project has not been completed nor does the company plan to proceed with making cheese at this facility. Although there is a new product they will be introducing in 2017, which he was not at liberty to reveal at this time.

He reported that a part of the Agridoursim center has been completed, but the balance of the construction is still being assessed. The company has exceeded the \$20 million dollar investment and have exceeded the employment goals as agreed upon in the PILOT Agreement. He expressed how happy the company is to be here and are happy with the employment force they have in place.

**IV. REPORTS**

**Financial Report:** Karen reported that there was nothing out of the ordinary and she had no concerns.

**V. ADJOURN:** 12:25 p.m.

Respectfully submitted:

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Secretary  
John Shirley

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Chairman  
Michael McMahon