



Cortland County

Business Development Corporation

Roll Call – The Meeting was called to order at 12:32PM

Michael McMahon	<u>Chairman</u>	Present
Clint Brooks	<u>Board Member</u>	Present
Dan Mones	<u>Board Member</u>	Absent
Donald Richards	<u>Board Member</u>	Remote
Jason Hage	<u>Board Member</u>	Remote
Jerry Contento Jr.	<u>Board Member</u>	Present
Johanna Ames	<u>Board Member</u>	Present
John O. Reagan	<u>Board Member</u>	Excused
Dr. Kathleen Burke	<u>Board Member</u>	Excused
Lori Law	<u>Board Member</u>	Excused
Paul Dries	<u>Board Member</u>	Remote
Stephen Compagni	<u>Board Member</u>	Remote
Vacant	<u>Board Member</u>	
Garry VanGorder	Executive Director	Present
John Sidd	Counsel-Hancock Estabrook LLP	Remote
Karen Niday	Chief Financial Officer	Present
Eric Mulvihill	Economic Development Specialist	Present
Savannah Hempstead	Clerk, Cortland County Legislature	Present



Marie Weiss	Carpenters Union	Remote
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AGENDA

Approval of Minutes – December 13, 2021 – Mr. McMahon made a motion to accept the minutes as presented. Mr. Hage seconded the motion; all in favor, none opposed.

New Business –

- 1.) **Review/Approve The Cortland County IDA Acquisition & Disposition of Real and Personal Property Report** – Mr. McMahon made a motion to approve the report, Mr. Contento seconded the motion. All voting in favor, none opposed.
- 2.) **Review/Approve The Cortland County IDA Investment Report** - Mr. McMahon made a motion to approve the report, Mr. Hage seconded the motion. All voting in favor, none opposed.
- 3.) **Review/Approve The Cortland County IDA Procurement Report** – Mr. McMahon made a motion to approve the report, Mr. Contento seconded the motion. All voting in favor, none opposed.

Monthly Reports

- **Finance Report** – Ms. Niday reviewed the monthly finance reports.
 - **Revolving Loan Fund** – Ms. Niday reviewed the revolving loan fund.
 - **Director’s Report** – Mr. VanGorder provided the Directors with an update on the Cortland Downtown Revitalization Initiative. He discussed the planned communication initiative that this agency will spearhead to support businesses that may be impacted by the on-going construction process. Mr. VanGorder discussed the planned downtown parking study. The agency is partnering with the City and the SUNY Cortland Innovation Lab to analyze parking in and around downtown Cortland. The goal of the study is to evaluate all parking assets with an eye toward policy recommendations that can better utilize those parking resources to support commerce downtown. Mr. VanGorder discussed recent
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announcements from the Regional Economic Development Council; specifically additional funding for the Gutches Lumber Sports Complex. Other awards included funding to support Intertek testing's planned expansion at the former Cortland Tank building. The company is looking to add battery testing services to their portfolio to support the growing renewable energy industry.

Adjourn – The meeting was adjourned at 12:55 PM

DRAFT